



Since VisionPoint is a simple and efficient solution, the same must be reflected in the price structure.

We prove this in this short description of licensing and prices.

LICENSE AND PRICES

Read here, how you with very low spending can start using VisionPoint in your own organization and get the overview you need.

We have created a fair and simple licensing model which matches the simplicity of VisionPoint.

BASE LICENSE

In order to get started with performance management in VisionPoint you need a base license which includes all functionality related to deploying Scorecard, creating users, access rights, and manual registration of targets and results.

There is no limitation on the number of users, but only on the number of individual Scorecards you can create.

Included with the base license is the ability to create up to 3 individual Scorecards.

If you in the early stage only have described your strategy and KPI's on cooperate level you can give all employees (users) access to the system, with just the base license, since you have only one Scorecard.

Now that's what we call fair!

ADDITIONAL SCORECARDS

If you decide to break down you strategy and create KPI's on sub-levels in the organization, such as departments and teams, you can add more Scorecards to your license.

This is done by simply requesting a new license key, which you enter into VisionPoint and then you can create the additional number of Scorecards for which you have acquired a license.

Additional Scorecards can be purchased in quantities of 5

LICENSE POLICY AND UPGRADES

All of our license prices are based on purchase and is **not** a recurring annual fee.

If you wish to have access to all upgrades at no additional costs, you can sign up for the maintenance plan with an annual fee of 15 percent of the license value.

The maintenance plan is mandatory with the initial purchase.



LICENSE AND PRICES

When you need more advanced functionality, you can add more specialized modules to VisionPoint. This is done very simple, by requesting the additional license key and enter it into the system, and the new functionality will be available at once.

The prices of the extra modules are not related to the number of users or Scorecards.

IMPROVEMENT PLANS

Give you the opportunity to describe all of your improvement projects and activities. Every project can be sub-divided into activities with detailed information about budget, status, progress and much more.

VisionPoint monitors all of your improvements and gives you an instant overview of how improvements are executed in your organization.

WEB CLIENT

If you wish to let your users have access to VisionPoint with just an Internet browser, you should consider the Web client.

The VisionPoint web-client is similar to the concept of web-mail where you can access your emails with an Internet browser.

It is however limited in functionality compared to the native VisionPoint client.

MICROSOFT EXCEL INTEGRATION

You can use Microsoft Excel Workbooks as data source for your KPI targets and results. Update of results from Excel files can be done manually or automatically by the VisionPoint server.

With the Microsoft Excel Integration module, you can design a standard Microsoft Excel template which can then be used by VisionPoint to create new Excel files to be used to KPI reporting.

PRICES

VisionPoint 2009 Base – Incl. 3 Scorecards	2.500
Additional 5 Scorecards	900
Module – Improvement plans	2.000
Module – Excel integration	1.500
Web-client	2.000

All prices are in USD.

MAINTENANCE

With your initial purchase you must sign up for the maintenance plan which gives you free and unlimited access to all new upgrades.

You can cancel the maintenance plan with a 3 months notice at any time after the first purchase.

The maintenance plan costs are 15 percent of the license value.

EXAMPLE 1

If an organization which has only yet defined strategy and KPI's on a cooperate level, wishes to use VisionPoint for performance management, combined with integration of targets and results with Microsoft Excel, they need to purchase the Base license (2,500 USD) and the Microsoft Excel integration (1,500 USD) which means a total of 4,000 USD plus 15 percent (600 USD) for free upgrades.

EXAMPLE 2

An organization with strategy and KPI's defined on top-level and in 7 other departments who shall have their own individual Scorecard, will need a Base license (2,500 USD) and additional 5 Scorecards (900 USD)

In this example they also wish to be able to run VisionPoint from a web-browser and therefore need the Web-client (2,000 USD)

This gives a total license price of (5,400 USD) plus 15 percent for free upgrades.

EXAMPLE 3

Your own organization?

Call us or send us an e-mail and let us give you a quote for your new VisionPoint license!