



Scorecard - Traxton Automotive Inc.								
Financial	KPI	Period			YTD		Actions	
		Target	Result		Target	Result		
Improve result with a 5 percent increase in Net-added-value	Gross profit mar...	35	38	●	35	37	●	0.00
Improve cashflow and result by decreasing lead time.	Inventory days	10	11	●	10	13	●	0.00
	Net added value	120	120	●	120	126	●	0.00
Customer	KPI	Target	Result		Target	Result	Actions	
Increase our marketshare for lightweight solutions by focusing on customer satisfaction and product development.	New LW products	4	4	●	5	4	●	0.00
	LW Sales	25	28	●	30	31	●	0.00
Add new customers and maintain good relations to existing customers with excellent delivery performance and good quality.	On-time-delivery	98	99	●	98	97	●	0.00
Internal processes	KPI	Target	Result		Target	Result	Actions	
Improve decision process by implementing performance management tools.	Internal audits	8	10	●	12	10	●	0.00
Increase product quality and reliability Develop the internal audit programme to insure everyday focus on processes.	PPM	42	52	●	40	43	●	1/2
	On-time reporting	99	99	●	99	99	●	0.00
Learning&Growth	KPI	Target	Result		Target	Result	Actions	
Increase competences of both production and administrative staff	Comptence index	33	110	●	125	110	●	0.00
Increase employee satisfaction and health by introducing new health and safety programmes	Education	0	3	●	3	4	●	0.00
	Sick leave	5	4	●	5	4	●	0.00

Major Period: 2007 | Reporting Period: Sep | Start: 01-09-2007 | End: 30-09-2007 | Deadline: 12-10-2007 | Print

This is an example of a complete Scorecard in VisionPoint.

The Scorecard can be configured individually by each user.

The Scorecard's colour indicators give an instant overview of the organization's performance.

PERFORMANCE MANAGEMENT

The idea behind VisionPoint is to create focus and overview in a simple and efficient way. It does not have to be so complicated, and if you agree, we hope that you will take minute to read this Fact Sheet.

OVERVIEW

Map your organization in a simple tree structure and add the Scorecards with individual strategic objectives, KPIs and action plans. VisionPoint is extremely easy to implement and in a few minutes you are ready to deploy your first Scorecard.

VisionPoint supports every management model including the Balanced Scorecard and the Business Excellence model. You can also define Scorecards for suppliers, projects, etc. The imagination is the only limitation.

SCORECARD

Each Scorecard can be configured individually with strategic objectives, KPIs and action plans. All relevant information is available directly from the Scorecard.

ACTIONS

Each KPI can be related to an endless number of actions with a deadline and a responsible employee. The status of the actions can be shown directly in the Scorecard, and an e-mail is automatically sent, when the deadline is exceeded.

VisionPoint is so easy to understand that you only have to spend one day on training, before you are ready to implement your strategy.

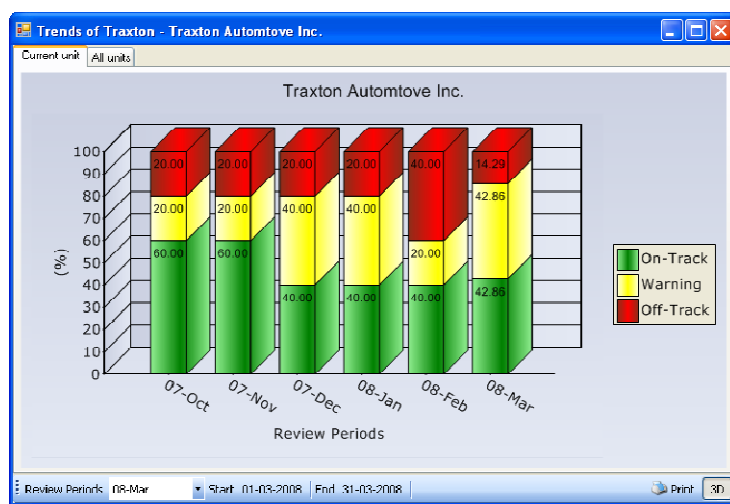
RELATIONS

Each KPI can be related to a parent KPI using strategic criteria, and thus provide you with a unique strategic overview of your organization.



OVERVIEW

With a VisionPoint solution you get an overview of not only KPIs and actions but also of the progress of the agreed improvement initiatives in the organization.



The total progress of improvement plans is continuously monitored.

Here is an example of how it is possible to achieve an instant overview of the current performance.

IMPROVEMENT PLANS

A module in VisionPoint gives you access to describe all your efforts and improvement projects. Each project can be divided into activities with detailed information about budgets, status, progress and much more.

VisionPoint monitors these improvement initiatives and gives you an updated overview of the progress of the agreed improvements in your organization.

ACCESS RIGHTS

You map your organization in VisionPoint by creating companies, departments, teams, etc. in a tree structure. You can define access rights related to this structure, to control exactly which rights each user has. VisionPoint continuously filter all data at runtime, which means that the user only see information that is relevant to him/her.

TECHNOLOGY

VisionPoint is based on standard components, which makes it easier to integrate with other applications and solutions. The data is stored in a Microsoft SQL Server and the VisionPoint client runs on a Windows PC or as a Web-application with a standard Internet browser.

LICENSE

VisionPoint is a tool at an affordable price which can be scaled from small to midsize and multinational organizations.

The number of users is no limit, which means that you can create an unlimited number of users with just the base pack.

The license is related to the number of organizational units in the tree structure (the number of Scorecards) that you can establish. This provides flexibility and you only need licenses to the part of your organization where you use performance management as your management system.

INTEGRATION

You can integrate VisionPoint with several systems, and you can also make use of the advanced integration with Microsoft Excel that gives you plenty of opportunities for data collection.

CONTACT

Call or write us, if you want to know more about VisionPoint, or want us to make a presentation to improve your overview.